

Henley Business School
Henley Full-Time MBA
For students entering from 2009 onwards



Awarding Institution:	The University of Reading
Teaching Institution:	Henley Business School at the University of Reading
Faculty:	Henley Business School
Programme length:	12 months
Date of specification:	30 July 2009
Programme Director:	Dr Giampiero Favato
Board of Studies:	School of Management, Greenlands
Accreditation:	AACSB, AMBA, EQUIS

Summary of programme aims

The Henley MBA programme aims to **prepare programme members for senior leadership positions** by:

1. Developing a **strategic, holistic and integrated perspective** of business, organisations and management.
2. Developing knowledge and understanding of current and pervasive issues in business and management through access to **thought leadership** and **leading edge practice**.
3. Developing the knowledge, understanding and skills for management and leadership around three core themes:
 - **Choices:** that management and leadership is about making the right choices – both personal and organisational
 - **Values:** that character and integrity are as important as capability for managers and leaders
 - **Critical thinking:** that effective management and leadership require both innovative and critical thinking
4. Providing **personal development opportunities** to help programme members develop their management capabilities, their capacity for and commitment to continuous learning, and their capability to work in and to lead teams in different situations.
5. Integrating theory and practice through an approach to assessment that combines academic rigour with practitioner relevance **through work-based assignments, examinations and a research-based management project**.

Transferable skills

The Henley Full-time MBA (FTMBA) is an intensive and international MBA programme.

- It is designed to help students develop their international management competencies. It enables them to improve their effectiveness and maximise their contribution to an organisation whilst also helping them to achieve their career potential.
- This international programme is conducted together with our partners in different countries. Students on the programme are encouraged to think strategically about business and management in a global context.
- This is a highly participative programme, which combines personal learning and group work. It emphasises personal development but uses individual and team based assessment. It is

delivered in a format that is based around a learning journey for participants which integrates aspects of personal development that focus on individual and collaborative learning.

The MBA in full-time mode is ideally structured to allow participants to connect their learning to current global, international and organisational issues. Over the eleven-month schedule of programme activities, there are opportunities to engage global and international managerial issues and stakeholders in programme activities that include overseas study visits. The programme also aims to deliver personal development through group and individual mentoring and counselling, career guidance, facilitated team work and structured personal development inputs.

Programme content

Stage	Module Code	Module Title	Credits	Level
1	MBM1DM	<i>Dynamics of Management</i>	10	7
1	MBM1MPS	<i>Managing Projects, Systems and Processes</i>	15	7
	P			
1	MBM1MPP	<i>Managing People and Performance</i>	15	7
1	MBM1FR	<i>Managing Financial Resources</i>	20	7
1	MBM1PD1	<i>Personal Development 1</i>	0	7
2	MBM2GBE	<i>Global Business Environment</i>	10	7
2	MBM2STM	<i>Strategic Marketing</i>	15	7
	K			
2	MBM2CFG	<i>Corporate Finance & Governance</i>	15	7
2	MBM2SD	<i>Strategic Direction</i>	15	7
2	various	<i>Elective 1</i>	5	7
2	MBM2PD2	<i>Personal Development 2</i>	0	7
3	various	<i>Elective 2</i>	5	7
3	MBM3LC	<i>Leadership & Change</i>	10	7
3	MBM3RRH	<i>Reputation and Relationships</i>	5	7
3	MBM3MNI	<i>Manager as Investigator</i>	5	7
3	MBM3MC	<i>Management Challenge</i>	35	7
3	MBM3PD3	<i>Personal Development 3</i>	0	7

Part-time study arrangements

Not applicable to this programme as it is a full-time study option (only). Members experience a total of 81 days contact time as shown at Appendix 1.

Progression requirements

Programme members must pass each assessment in a module with a minimum pass mark of 50%. It is expected that all the modules in each stage are completed prior to entry to the next stage of the MBA. Progression is managed by Personal Tutors, Programme Managers and Administrators and, to an extent, by the encouragement of peer learning teams. All personal development assessment must be submitted in order to progress. A Programme Member may be withdrawn due to lack of progression which is at the discretion of the Programme Director.

One free re-sit is permitted for the first module, Dynamics of Management, then one further re-sit per stage and one re-sit is permitted for each elective assignment in each stage.

Members registered on the Postgraduate Diploma may not proceed to Stage 3 without first completing all assessment at Stages 1 and 2.

The following form the options for assessment used in the full-time MBA:

- Individual or group assignments or projects (depending on mode) for all core subjects, which may cover single subject areas or integrate two or more subject areas. (Individual subject assignments are typically 5,000 words in length, but integrated assignments will be 8,000-words if 2 subjects are covered or 10,000-words if 3 or more subjects are included). Electives are assessed by individual assignments (typically 2500-word)
- Two examinations: one in Stage 1 (not covering Dynamics of Management) and one in Stage 2 (not covering Global Business Environment and the Elective). Stage 3 subjects are not examined.
- Management Challenge group research project or individual project. The Manager as Investigator is not assessed as such but will lead to the development of a proposal for the Management Challenge. The group project can be undertaken by a maximum of two programme members working together.
- Personal development – formative but required assessment involving personal development planning and review and reflection on learning.
- A reasonable contribution to group work must be made evident to the Programme Director such that individual Programme Members are permitted to progress with their studies.

Where assignments are submitted late, and without the permission of the Programme Director, penalties can be applied. For assignments up to seven calendar days late, a maximum reduction should be made of 10 marks. For assignments later than this date then the maximum attainable mark will be capped at 50%. If the deduction of 10 marks for assignments up to seven calendar days late would result in a mark of less than 50% then the submission will be capped at 50%.

Summary of teaching and assessment

Assessment of behavioural skills will be achieved in conjunction with the summative and formative assessment of knowledge and understanding outcomes, and additionally, through the personal development process that accompanies the academic learning journey.

The assessment of personal development will be formative in nature and is a required submission. Programme Members will complete a personal development plan, a review and reflection on their learning at the end of each Stage. Personal Tutors or Learning and Development Advisors will provide development assistance and feedback to Programme Members.

This MBA programme has an approach to teaching and learning that is appropriate to a particular mode of study, whilst reflecting the distinctive emphasis of Henley.

Methods typically associated with learning transmission:

- Lectures and presentations: face to face or online with digital support materials
- Self-study: directed and self-directed, online using web-based resources or with CD-ROM or paper-based materials

Methods associated with transactional or transformational approaches to learning:

- Research
- Collaborative learning
- Case studies
- Problem-based learning
- Study visits
- Placements and consultancy assignments
- Simulation

The intense, regular teaching programme is the backbone of the learning process for the Henley Full Time MBA. On-line learning resources extend the classroom interaction, providing resources that outline core theory and content or provide supplementary activities to embed learning. Text based resources will be interspersed with multi-media materials containing video and audio files that include tutor discussions of topics, lectures, case examples from companies. On-line resources will be made available at the start of a module. To get full value from face-to-face events, participants are expected to familiarise themselves with the relevant study material before attending. In addition there will be further suggestions for directed and self-directed study after workshops.

For Masters Degrees

To pass the MBA students must gain a mark of 50% or more in each assessment including a mark of 50% or more for the management challenge.

Admission requirements

All candidates for the Henley Full-Time MBA are interviewed as part of the admissions process. To qualify for entry to the programme, applicants must fulfil the core requirements outlined below:

- Hold a degree from a British University, or its equivalent
- Have at least three years' management experience
- Applicants without a first degree from a British University, or its equivalent, may be accepted onto the Diploma programme subject to at least 3 years management experience, or may be accepted onto the MBA programme subject to at least 10 years management experience

Management experience will be evidenced by at least three out of the following list of six types of managerial activity (not in any order of priority):

1. Demonstrable involvement in shaping managerial decisions that affect events beyond standard daily operational activities.
2. Co-ordinating the work of others in a team.
3. Responsibility for meeting financial targets that rely on the efforts of more than one person.
4. A requirement to structure and order ones own work activities over a period of more than one month to solve problems and deliver results.
5. A defined responsibility for improving the performance of people, processes or technology.
6. A role that primarily achieves results through influencing others rather than through direct authority.
7. An experience of working internationally or of relevant multi-cultural exposure.

Under the category of equivalent qualifications are degrees from recognised international universities and a number of professional/vocational qualifications.

Candidates whose first language is not English must normally pass one of a number of prescribed English Language tests.

Applications from candidates who do not meet the normal entry qualifications go before an Admissions Panel. In such cases the Admissions Panel will consider all of the relevant evidence including the applicant's age, seniority, responsibilities, qualifications, career progression,

references and the overall quality of the application. All such 'non-standard' applicants, whom the Admission Panel permits to be registered on the programme, are so identified as to enable their academic progress to be specifically monitored.

No exemptions are permitted on the Full-Time MBA

Admissions Tutor: The Programme Director.

Support for students and their learning

University support for students and their learning falls into two categories. Learning support includes IT Services, which has several hundred computers and the University Library, which across its three sites holds over a million volumes, subscribes to around 4,000 current periodicals, has a range of electronic sources of information and houses the Student Access to Independent Learning (S@IL) computer-based teaching and learning facilities. There are language laboratory facilities both for those students studying on a language degree and for those taking modules offered by the Institution-wide Language Programme.

Student guidance and welfare support is provided by Personal Tutors, School Senior Tutors, the Students' Union, the Medical Practice and the Student Services Centre. The Student Services Centre is housed in the Carrington Building and includes the Careers Advisory Service, the Disability Advisory Service, Accommodation Advisory Team, Student Financial Support, Counselling and Study Advisors. Student Services has a Helpdesk available for enquiries made in person or online (www.risisweb.reading.ac.uk), or by calling the central enquiry number on (0118) 378 5555. Students can get key information and guidance from the team of Helpdesk Advisers, or make an appointment with a specialist adviser; Student Services also offer drop-in sessions on everything from accommodation to finance. The Carrington Building is open between 8:30 and 17:30 Monday to Thursday (17:00 Friday and during vacation periods). Further information can be found in the Student Diary (given to students at enrolment) or on the Student website (www.reading.ac.uk/student).

Henley Business School provides a range of support for Programme Members and their learning. The Academic Resource Centre is the School's on-site information resource, holding an extensive and carefully selected collection of print and electronic resources. It is complimented by the online Learning Resource Centre which provides remote access to a wide range of items, including business and management databases, reading lists, the Academic Resource Centre catalogue, online dissertations and MBA resources. IT resources in the Library are enhanced by the IT resources across campus.

The HenleyConnect portal is the virtual learning environment supporting Programme Members studying on the Henley MBA programme. It is designed to allow Programme Members to work both together and as individuals in a single online workspace, and contains core MBA learning materials as well as links to materials within the Learning Resource Centre.

Pastoral care is provided from several sources but a key part is played by Personal Tutors. Each Programme Member is allocated a Personal Tutor, who has a number of roles including the provision of pastoral support to help them overcome any personal obstacles they encounter in the learning process, whether these are teaching, study concerns, or work-life balance issues. Personal Tutors also support the Personal Development element of the Henley MBA. In addition Programme Members are able, where necessary, to access some of the support services of the wider University, such as the Disability Office and the Study Advisors.

Career prospects

Programme Members have access to the central university services in terms of careers guidance, but also offers an extensive suite of workshops as part of the core programme. Greenlands

campus-based careers support is also provided, with the main aim of allowing networking between Programme Members and the corporate links at the business school.

Opportunities for study abroad or for placements

This programme has international study trips as part of the programme. As the programme is very time intensive no further opportunities for placements are possible.

Educational aims of the programme

The educational aims of the programme are related to the assessment of behavioural skills, along with the summative and formative assessment of knowledge and understanding outcomes, and additionally, through the personal development process that accompanies the academic learning journey. The specific programme outcomes are presented below.

Programme Outcomes

Knowledge and Understanding

A. Knowledge and understanding of:

1. **The impact of contextual forces on organisations** including the historical development and purpose of organisations; legal systems; ethical, economic, environmental, social and technological change issues; international developments; corporate governance
2. **The role of the manager in organisations;** leadership roles and styles; leading and implementing major change; key dilemmas and choices of management and ethical leadership, including the management and development of people and HRM
3. **The concepts and processes in core business areas,** including:
 - the production and marketing of goods and/or services
 - the management of resources and operations including the use of information systems
 - the financing of the business enterprise or other forms of organisations; sources, uses and management of finance
 - use of accounting for managerial and financial reporting applications; corporate finance
 - the financial implications of strategic decisions, and their impact on corporate governance
4. **The principles and applications of a range of research methods/techniques,** both qualitative and quantitative, and an understanding of their strengths and limitations for providing information and evaluating options in an uncertain organisational environment

Teaching/learning methods and strategies

Methods typically associated with learning transmission:

Lectures and presentations: face to face or online with digital support materials
Self-study: directed and self-directed, online using web-based resources or with CD-ROM or paper-based materials

Methods associated with transactional or transformational approaches to learning:

Research
Collaborative learning
Case studies
Problem-based learning
Study visits
Placements and consultancy assignments
Simulation

Assessment

Each module contains an element of subject-specific knowledge and understanding. Please see Appendix 1 for a summary of the assessments pertaining to each module.

Cognitive and Intellectual Skills

B. Intellectual skills – able to:

1. **Numeracy and business research skills:** including the use of models of business situations and ability to conduct research into business and management issues with the minimum of guidance.
2. **Analytical and critical thought:** with critical awareness can undertake analysis of complex, incomplete or contradictory areas of knowledge communicating the outcome effectively
3. **Synthesis:** with critical awareness can synthesise information in a manner that may be innovative, utilising knowledge or processes from the forefront of the discipline of management

Teaching/learning methods and strategies

Methods typically associated with learning transmission:

Lectures and presentations: face to face or online with digital support materials
Self-study: directed and self-directed, online using web-based resources or with CD-ROM or paper-based materials

Methods associated with transactional or transformational approaches to learning:

Research
Collaborative learning
Case studies
Problem-based learning
Study visits
Placements and consultancy assignments
Simulation

Assessment

Each module contains an element of building intellectual skills, with the Management Challenge being a critical assessment of skills related to synthesis and analysis. Please see Appendix 1 for a summary of the assessments pertaining to each module.

Practical / Behavioural Skills

<p>C. Practical skills – able to:</p> <ol style="list-style-type: none">1. Work collaborative and effectively in a group: both as a team member and leader, clarifying tasks, recognising and making best use of the capabilities and contributions of others, to gain maximum group performance, team selection, delegation, development and management, handling conflict with confidence, sensitivity to the value of diversity2. Demonstrate self-awareness and evaluation: is an independent and self-critical learner, aware of their impact on others and is reflective on own and others' functioning in order to improve practice and continuing professional development3. Learning: is able to use the full range of learning resources and learns through reflection on practice and experience in both face-to-face and virtual learning contexts4. Mastery in managerial communication: listening, negotiating and persuading or influencing others; oral and written communication, using a range of media, including the preparation of business reports, in academic and professional environments with a range of specialists and people at different levels of the organisations	<p>Teaching/learning methods and strategies</p> <p>→ Methods typically associated with learning transmission:</p> <p>Lectures and presentations: face to face or online with digital support materials Self-study: directed and self-directed, online using web-based resources or with CD-ROM or paper-based materials</p> <p>Methods associated with transactional or transformational approaches to learning:</p> <p>Research Collaborative learning Case studies Problem-based learning Study visits Placements and consultancy assignments Simulation</p> <p>Over the course of the programme, face-to-face learning events directed at practical skills will use a mix of the following active learning techniques:</p> <ul style="list-style-type: none">• Socialisation processes• Team-based and individual problem solving• Case study analyses• The use of creative arts (on-line and video media, visual arts) to explore business problems• Inquiry & problem-based learning• Guest speakers• Debates• Simulation and role-play activities• Company visits- where participants work for organisations that exhibit good practice in a topic area, they are encouraged to enable group visits to their own organisations to support exploration of a topic area. Following the visit, groups are expected to provide a consultancy review of their findings.• Panel discussions• Conferences• Personal reflection and coaching conversations <p><i>Assessment</i></p> <p>Each module contains an element of building practical skills, and in particular the personal development module focuses on a variety of such skills. Please see Appendix 1 for a summary of the assessments pertaining to each module.</p>
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Please note - This specification provides a concise summary of the main features of the programme and the learning outcomes that a typical student might reasonably be expected to achieve and demonstrate if he/she takes full advantage of the learning opportunities that are provided. More detailed information on the learning outcomes, content and teaching, learning and assessment methods of each module can be found in the module description and in the programme handbook. The University reserves the right to modify this specification in unforeseen circumstances, or where the process of academic development and feedback from students, quality assurance processes or external sources, such as professional bodies, requires a change to be made. In such circumstances, a revised specification will be issued.

Appendix 1

Detailed Outline of Assessments for Full-Time MBA

	Programme Element	Study hours	Contact Days	Assessment Requirement
Stage 1	Dynamics of Management	100	3	Individual Report and Integrated Group Presentation
	Managing People and Performance	150	4	Individual Report and Integrated Group Presentation
	Managing Projects, Systems and Processes	150	4	Individual Report and Integrated Group Presentation
	Managing Financial Resources	200	11	Individual Report and Integrated Group Presentation
	Examination 1		3	3 Subjects (MPP, MPSP, FR)
	Personal Development 1		1 + 5	Individual Report
	Total for Stage 1	600		
	Stage 2	Global Business Environment	100	2
Strategic Marketing		150	5	
Strategic Direction		150	5	
Corporate Finance and Governance		150	5	
Elective 1		50	2	Varies with subject
Examination 2			2	STMK, SD and CFG
Personal Development 2			1 + 2	Individual Report
Total for Stage 2		600		
Stage 3	Leadership and Change	100	3	Integrated Group Presentation and Individual Report
	Reputation and Relationships	50	2	Individual Report and Integrated Group Report
	Elective 2	50	2	Varies with subject

	Manager as Investigator	50	3	Individual OR Group Proposal Document for Management Challenge
	Management Challenge	350		Integrated Group Report and Individual Report OR Individual Report
	Personal Development 3		1	Individual Report
	Total for Stage 3	600		